

**Florida Section American Society of Civil Engineers**  
**YTD Profit & Loss**  
**October 2010 through August 2011**

|                                          | Oct '10 - Aug 11  | Budget            |
|------------------------------------------|-------------------|-------------------|
| <b>Ordinary Income/Expense</b>           |                   |                   |
| <b>Income</b>                            |                   |                   |
| 21 · Section Dues                        |                   |                   |
| 21a · \$25 / Member                      | 85,988.00         | 76,000.00         |
| 21b · Voluntary Contributions            | 231.25            | 1,000.00          |
| <b>Total 21 · Section Dues</b>           | <b>86,219.25</b>  | <b>77,000.00</b>  |
| 22 · Allotment                           |                   |                   |
| 22a · Per F/S Member                     | 33,912.84         | 29,000.00         |
| <b>Total 22 · Allotment</b>              | <b>33,912.84</b>  | <b>29,000.00</b>  |
| 24 · Branch Dues                         |                   |                   |
| 24a · Branch Dues                        | 40,488.96         | 36,000.00         |
| <b>Total 24 · Branch Dues</b>            | <b>40,488.96</b>  | <b>36,000.00</b>  |
| 30 · Advertising - Web Page              |                   |                   |
| 30a · Newsletter                         | 0.00              | 1,000.00          |
| 30b · Web Page                           | 300.00            | 500.00            |
| <b>Total 30 · Advertising - Web Page</b> | <b>300.00</b>     | <b>1,500.00</b>   |
| 35 · Conference Income                   |                   |                   |
| 35a · Annual Meeting - Current Year      | 34,867.91         | 80,000.00         |
| 35b · Annual Meeting Sponsorship         | 17,892.12         | 20,000.00         |
| 35d · Prior Year Annual Meeting          | 500.00            |                   |
| 35g · Doubleheaders Seminars             | 659.39            | 50,000.00         |
| <b>Total 35 · Conference Income</b>      | <b>53,919.42</b>  | <b>150,000.00</b> |
| 36 · Non-Recurring Income                |                   |                   |
| 36a · SPAG                               | 2,500.00          | 2,000.00          |
| 36b · Transfer from Reserves             | 0.00              | 29,800.00         |
| 36d · FEF Agreement                      | 10,000.00         | 10,000.00         |
| <b>Total 36 · Non-Recurring Income</b>   | <b>12,500.00</b>  | <b>41,800.00</b>  |
| <b>Total Income</b>                      | <b>227,340.47</b> | <b>335,300.00</b> |
| <b>Gross Profit</b>                      | <b>227,340.47</b> | <b>335,300.00</b> |
| <b>Expense</b>                           |                   |                   |
| 37 · Conference Expense                  |                   |                   |
| 37a · Current Year Annual Meeting Exp    | 54,522.69         | 80,000.00         |
| 37c · Future Year Annual Meeting Exp     | 1,000.00          | 1,000.00          |
| 37e · Seminars                           | 50.00             |                   |
| 37f · Doubleheader Seminars              | 6,668.20          | 25,000.00         |
| <b>Total 37 · Conference Expense</b>     | <b>62,240.89</b>  | <b>106,000.00</b> |
| 40 · Miscellaneous                       |                   |                   |
| 40a · Bank Fees                          | 1,606.24          | 3,500.00          |
| <b>Total 40 · Miscellaneous</b>          | <b>1,606.24</b>   | <b>3,500.00</b>   |
| 49 · Gifts and Grants                    |                   |                   |
| 49a · Awards                             | 517.12            | 500.00            |
| 49b · SPAG to Applicants                 | 2,500.00          | 2,000.00          |
| 49c · Contributions to FEF               | 10,000.00         | 10,000.00         |
| <b>Total 49 · Gifts and Grants</b>       | <b>13,017.12</b>  | <b>12,500.00</b>  |
| 57 · Meetings                            |                   |                   |
| 57a · BO Annual Meeting/Dinner           | 0.00              | 1,000.00          |
| 57b · BOD Quarterly Meetings             | 2,445.31          | 4,500.00          |
| <b>Total 57 · Meetings</b>               | <b>2,445.31</b>   | <b>5,500.00</b>   |

4:56 PM  
01/20/12  
Cash Basis

# Florida Section American Society of Civil Engineers

## YTD Profit & Loss

### October 2010 through August 2011

|                                           | Oct '10 - Aug 11  | Budget      |
|-------------------------------------------|-------------------|-------------|
| <b>60 · Student Activities</b>            |                   |             |
| 60a · Chapter Stipend                     | 20,000.00         | 22,000.00   |
| 60c · National Competitions Support       | 3,000.00          | 3,000.00    |
| 60d · Awards                              | 0.00              | 1,000.00    |
| 60e · SE Conference Sponsorship           | 4,000.00          | 5,500.00    |
| <b>Total 60 · Student Activities</b>      | 27,000.00         | 31,500.00   |
| <b>61 · Administrative Services</b>       |                   |             |
| 61a · Executive Directors                 | 71,614.57         | 90,500.00   |
| 61c · Telephone and Fax                   | -187.98           | 500.00      |
| 61d · Postage                             | 422.01            | 600.00      |
| 61e · Supplies and Copies                 | 1,772.94          | 1,000.00    |
| 61f · Adminstrative Memberships           | 394.00            | 500.00      |
| 61h · Management Fees                     | -2,505.43         |             |
| <b>Total 61 · Administrative Services</b> | 71,510.11         | 93,100.00   |
| <b>63 · Official Travel</b>               |                   |             |
| 63a · Region 5 (District 10/Regional)     | 0.00              | 200.00      |
| 63b · Current Year - Natl Conference      | 1,254.80          | 1,800.00    |
| 63d · Region 5 WSBL                       | 345.54            | 500.00      |
| 63e · Board of Directors Meetings         | 881.56            | 1,500.00    |
| 63f · Board Members                       | 1,779.08          | 2,500.00    |
| <b>Total 63 · Official Travel</b>         | 4,260.98          | 6,500.00    |
| <b>64 · Committees</b>                    |                   |             |
| 64a · Education                           | 0.00              | 1,000.00    |
| 64b · Science Fair                        | 1,109.10          | 1,200.00    |
| 64d · Membership                          | 0.00              | 1,000.00    |
| 64f · Government Relations                | 6,625.49          | 6,650.00    |
| 64h · West Point Bridge Competiton        | 3,246.00          | 10,000.00   |
| 64i · Public Relations                    | 840.53            | 1,000.00    |
| <b>Total 64 · Committees</b>              | 11,821.12         | 20,850.00   |
| <b>66 · Branches</b>                      |                   |             |
| 66a · Branch Dues                         | 40,948.71         | 36,000.00   |
| <b>Total 66 · Branches</b>                | 40,948.71         | 36,000.00   |
| <b>70 · Special Projects</b>              |                   |             |
| 70a · Website                             | 5,142.50          | 6,000.00    |
| 70b · Miscellaneous - Spec. Projects      | 0.00              | 1,500.00    |
| 70e · Audit - External                    | 9,605.00          | 7,250.00    |
| 70j · Additional Accounting               | 2,300.00          | 5,000.00    |
| <b>Total 70 · Special Projects</b>        | 17,047.50         | 19,750.00   |
| <b>80 · Equipment</b>                     |                   |             |
| 80a · Equipment                           | 0.00              | 100.00      |
| <b>Total 80 · Equipment</b>               | 0.00              | 100.00      |
| <b>Total Expense</b>                      | 251,897.98        | 335,300.00  |
| <b>Net Ordinary Income</b>                | -24,557.51        | 0.00        |
| <b>Net Income</b>                         | <b>-24,557.51</b> | <b>0.00</b> |