“The Soft Stuff”

* ***Third-Culture Building: A Paradigm Shift for International and Intercultural Communication***

[Fred L. Casmir](https://www.tandfonline.com/author/Casmir%2C+Fred+L)

Pages 407-428 | Published online: 18 May 2016

<https://www.tandfonline.com/doi/abs/10.1080/23808985.1993.11678861>

### [*THE DEMING SYSTEM OF PROFOUND KNOWLEDGE® (SOPK*](https://deming.org/explore/sopk/)***)****[[3]](https://collaborate.asce.org/professionaltopics/communities/community-home/digestviewer/viewthread?GroupId=9265&MessageKey=94249a94-dfff-4783-9e7f-4e54e75a892f&CommunityKey=c95c7fc3-ed66-4208-8841-14604b5a3c32&tab=digestviewer&ReturnUrl=%2fcommunities%2fcommunity-home%2fdigestviewer%3fcommunitykey%3dc95c7fc3-ed66-4208-8841-14604b5a3c32%26tab%3ddigestviewer" \l "_ftn3" \t "_blank)*

<https://deming.org/explore/sopk/>

### [*DR. DEMING'S 14 POINTS FOR MANAGEMENT*](https://deming.org/explore/fourteen-points/)*[[4]](https://collaborate.asce.org/professionaltopics/communities/community-home/digestviewer/viewthread?GroupId=9265&MessageKey=94249a94-dfff-4783-9e7f-4e54e75a892f&CommunityKey=c95c7fc3-ed66-4208-8841-14604b5a3c32&tab=digestviewer&ReturnUrl=%2fcommunities%2fcommunity-home%2fdigestviewer%3fcommunitykey%3dc95c7fc3-ed66-4208-8841-14604b5a3c32%26tab%3ddigestviewer" \l "_ftn4" \t "_blank)*

<https://deming.org/explore/fourteen-points/>

### [*SEVEN DEADLY DISEASES OF MANAGEMENT*](https://deming.org/explore/seven-deadly-diseases/)*[[5]](https://collaborate.asce.org/professionaltopics/communities/community-home/digestviewer/viewthread?GroupId=9265&MessageKey=94249a94-dfff-4783-9e7f-4e54e75a892f&CommunityKey=c95c7fc3-ed66-4208-8841-14604b5a3c32&tab=digestviewer&ReturnUrl=%2fcommunities%2fcommunity-home%2fdigestviewer%3fcommunitykey%3dc95c7fc3-ed66-4208-8841-14604b5a3c32%26tab%3ddigestviewer" \l "_ftn5" \t "_blank)*

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* ***"Career Planning Process and Its Role in Human Resource Development,"***

Eliza Antoniu, 2010. p.13 to 22,

<https://higherlogicdownload.s3-external-1.amazonaws.com/EWRINSTITUTE/bae2fae1-3e00-40f7-a4c6-90a68b6e9ad9_file.pdf?AWSAccessKeyId=AKIAVRDO7IEREB57R7MT&Expires=1610999324&Signature=oKKrWHoZSgbd61vaTnZL5T64ke4%3D>

# *FDOT Steps Up Tear-Down of Damaged Pensacola Bridge*

# <https://www.enr.com/articles/50436-fdot-steps-up-tear-down-of-damaged-pensacola-bridge?oly_enc_id=4413F0563789D1Y>

# *How to Transform Failure into Success: Forensic Management*

# <https://higherlogicdownload.s3-external-1.amazonaws.com/EWRINSTITUTE/8766db2b-a887-464b-b668-b8b5ff3040f2_file.pdf?AWSAccessKeyId=AKIAVRDO7IEREB57R7MT&Expires=1610999605&Signature=krCDIOCJBN1TLz1E1XKNnUZKKAA%3D>

# *The Standard for Risk Management in Portfolios, Programs, and Projects*

# <https://www.pmi.org/pmbok-guide-standards/foundational/risk-management>

* ***Learning theories and assessment methodologies – an engineering educational perspective*** [***O. A.B. Hassan***](https://www.tandfonline.com/author/Hassan%2C+O+AB)

<https://www.tandfonline.com/doi/abs/10.1080/03043797.2011.591486>

* ***STUDY REGARDING THE EMOTIONAL SELF - AWARENESS AND EMOTIONAL SELF - CONTROL ON MANAGERS ACTIVITY***

Hortensia GORSKI\*, Diana Elena RANF\*\*

<https://higherlogicdownload.s3-external-1.amazonaws.com/EWRINSTITUTE/7bceb047-e5f8-48fd-a402-d78f145849c7_file.pdf?AWSAccessKeyId=AKIAVRDO7IEREB57R7MT&Expires=1611000619&Signature=SNdDwQ9CK%2B02PNSwnb%2Fijql4Sac%3D>

* ***Generalized Internal Predisposition of Women & Men Engineers***

**INTP Personality Type –**

[The *“Engineer”*](https://personalitymax.com/personality-types/intp-engineer/) [[1]](#footnote-1)

Introverted (I), Intuitive (N), Thinking (T) and Perceiving (P)

<https://personalitymax.com/personality-types/intp-engineer/>

* [***POLITENESS AS A UNIVERSAL VARIABLE IN CROSS-CULTURAL MANAGERIAL COMMUNICATION***](https://search.lib.buffalo.edu/discovery/fulldisplay?docid=alma9938783201904803&context=SP&vid=01SUNY_BUF:everything&lang=en)

Morand, David A

**ISSN:**1055-3185 , 1055-3185

International journal of organizational analysis. , Vol.4(1), p.52-74

* [***A comparative study of the influence of assertiveness on negotiation outcomes in Canada and China***](https://search.lib.buffalo.edu/discovery/fulldisplay?docid=alma9938795596804803&context=SP&vid=01SUNY_BUF:everything&lang=en)

Zhenzhong, Alfred a

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Cross cultural management. , Vol.17(4), p.333-346

* **"Drilling Down"*To Anticipate  Basic Communication Variations Between You, and  One From A Different Culture*:**docx

[*2. Melting Pot to Salad* *Bowl Theories.docx*](https://collaborate.asce.org/HigherLogic/System/DownloadDocumentFile.ashx?DocumentFileKey=0a6f93e8-9532-46fa-8f3f-782dad56b8eb)  **124 KB** **1 version**

pdf

[1. *culture-shift-beliefs-behavior-outcomes.pdf*](https://collaborate.asce.org/HigherLogic/System/DownloadDocumentFile.ashx?DocumentFileKey=631f028f-6acc-4f61-9778-6984646e1418)  **653 KB** **1 version**

docx

[5. *Templates-The Culture Map.docx*](https://collaborate.asce.org/HigherLogic/System/DownloadDocumentFile.ashx?DocumentFileKey=6c9e4518-a10f-40b3-9b90-f952d3496f13)  **81 KB** **1 version**

pdf

[*4. The-Culture-Map (1).pdf*](https://collaborate.asce.org/HigherLogic/System/DownloadDocumentFile.ashx?DocumentFileKey=b627e0ea-5b99-470e-bdcf-5a8c227cb6fd)***2.05 MB******1 version***

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[*3. Meyer. The Culture Map- Breaking Through the Invisible ... Meyer*](https://collaborate.asce.org/HigherLogic/System/DownloadDocumentFile.ashx?DocumentFileKey=bf2647d0-68db-4efa-a8be-ee6e27690e9c)***16 KB******1 version***

[6. [1]](file:///C:\\Users\\Owner\\Desktop\\6.%20%5b1%5d) <https://doi.org/10.1108/02683940610713253>

7.  <https://www.emerald.com/insight/content/doi/10.1108/02683940610713253/full/html>

# *Face Value: The Silent Diversity Challenge*

# <https://higherlogicdownload.s3-external-1.amazonaws.com/EWRINSTITUTE/aebde48d-3f2a-4d9c-9697-27feb815f6c3_file.pdf?AWSAccessKeyId=AKIAVRDO7IEREB57R7MT&Expires=1611001934&Signature=z5NLUeZ9mUczJVygX9LHRwcdJPA%3D>

# Deming's 14-Point Philosophy

## *A Recipe for Total Quality*

<https://www.mindtools.com/pages/article/newSTR_75.htm>

1. <https://personalitymax.com/personality-types/intp-engineer/> downloaded 22JUL2020 [↑](#footnote-ref-1)